

Your Credit Union

Loan Growth Chart (Loan Balance to Member)

Planning Year

12/31/2000 ACTUAL		VISION 2007	
Total Loans =	\$46,485 m	Total Loans =	\$75,108 m
Number of Members =	<u>\$12,334</u>	Number of Members =	<u>14,774</u>
Avg. Loan Bal. Per Member =	<u>\$3,769</u>	Avg. Loan Bal. Per Member =	<u>\$5,084</u>
12/31/2001 GOAL		FURTHER ANALYSIS	
Total Loans =	\$50,643 m	2007 Avg. Loan Goal =	\$5,084
Number of Members =	<u>12,351</u>	12/2000 Actual Avg. Loan =	<u>\$3,769</u>
Avg. Loan Bal. Per Member =	<u>\$4,100</u>	Avg. Loan Bal. Increase Per Member =	<u>\$1,315</u>
12/2000 Actual Avg. Loan =	<u>\$3,769</u>	Annual Increase to Avg. Bal. Per Member Required =	<u>\$219</u>
Incr. to Avg. Loan Bal. =	<u>\$331</u>		