



FINANCE
 Financial Analysis
 Investments
 ALM
 Accounting
 Records Preservation
 Budgeting/Reporting
 Management
 Purchasing & Inventory
 IRA Administration

IS
 Information
 Systems & Security

 Disaster
 Recovery

LENDING & OPERATIONS
 Mortgage
 Consumer
 Overall Cash Delivery
 Small Business Lending
 Collections
 Indirect Lending
 Overall Loan Quality
 Compliance
 Facilities
 Security

HR/Training
 Employee Relations
 Position Management
 Employee Training
 Policies & Procedures

SALES & MARKETING
 Delivery of Sales &
 Marketing
 Product/Sales
 Strategy Execution
 Business Development
 Product Development
 Member Research
 Public Relations
 Community Involvement
 Member Education
 Relationship Building