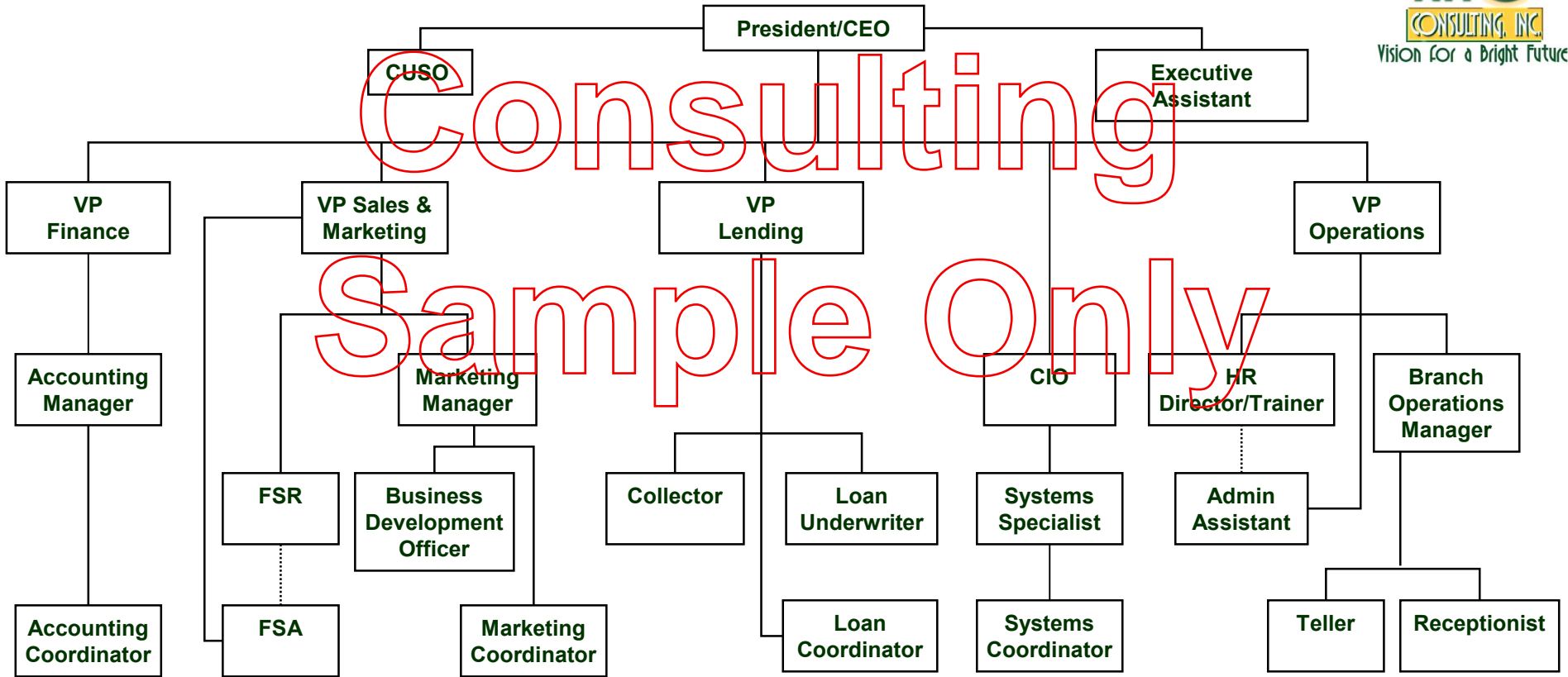


Property of Aho

**CREDIT UNION
STAFFING CHART**



Consulting
Sample Only



↑

ACCOUNTING
 Financial Analysis
 Investments
 ALM
 Accounting
 Records Preservation
 Budgeting/Reporting

↑

SALES
 Delivery of Sales & Marketing
 Product/Sales Strategy Execution
 Business Development
 Product Development
 Member Research

↑

LENDING
 Mortgage
 Consumer
 Card Services
 Small Business
 Collections
 Indirect Lending
 Insurance

↑

INFORMATION SYSTEMS
 Network Management
 Data Processing
 Telecommunications
 Record Integrity
 Internet Delivery
 Technology Enhancement
 Technology Training
 Disaster Recovery

↑

OPERATIONS
 Overall Cash Delivery Services
 Branch Operations
 Human Resources
 Regulatory Compliance
 Policies & Procedures
 Purchasing & Inventory
 Facilities
 Security